

PRIVATE SECTOR & SMALLHOLDER ADAPTATION: WHAT WE KNOW

CHAT TRANSCRIPT

SEPTEMBER 19, 2017

PRESENTERS

Curt Reintsma, USAID Bureau for Food Security

Mark Lundy, International Center For Tropical Agriculture

Stephanie Daniels, Sustainable Food Lab

Laurence Jassogne, International Center For Tropical Agriculture

Elizabeth Teague, Root Capital

MODERATOR

Julie MacCartee, USAID Bureau for Food Security

Dhananjaya B N: Good Evening

Laurence: Yes, Laurence is here

JACOB FINTAN SHEHU 2: Gud evening

Maziko Nkhulembe: Good afternoon

USAID Agrilinks 2: Good morning, Good afternoon, or Good evening Everyone!! We are very excited about today's webinar and are happy to have you with us today! Please hold tight while we get set up technically. We will get started promptly at 9: 30 am EDT.

Agrilinks (Carla): While we get set up - please take a moment to fill out our introductory polls. Thank you!

Sean Kelly: Hello Adam.

Dhananjaya B N: Yes

Agustin Escobar: Hello Adam

Agrilinks (Carla): Hello Sean, Dhananjaya and Agustin - where are you all joining us from?!

Agustin Escobar: Im in Mexico City

Agustin Escobar: Work with COSA

Dhananjaya B N: Myself from India

Agrilinks (Carla): Buen dia Agustin!

Dhananjaya B N: Work with GIZ

Agrilinks (Carla): Welcome from India Dhanajaya

Senbeto Funte : Hello Good afternoon from Addis Ababa, Ethiopia

Agrilinks (Carla): Good afternoon Senbeto!

Agrilinks (Carla): Who do you work with Senbeto?

Denise Wachholz: Hello to everyone from Luxembourg

Benjamin Mudiwa: Zimbabwe

Eric Leong Son: Hi all, Eric Leong Son here, from Africa Value Consulting, South Africa! awesome diverse geographic crowd :)

Agrilinks (Carla): Hello Denise - who do you work with?

Sean Kelly: Ireland here.

Andrea Bohn: Andrea Bohn - Greetings from Champaign, Illinois!

Agrilinks (Carla): Good afternoon Eric! Welcome to you!

Denise Wachholz: Ferrero - Sustainability Department

Agustin Escobar: Hello to everybody!!

Ryan Roberge: Hi everyone, my name is Ryan Roberge and I work for NCBA CLUSA in the US and our projects in Sub Saharan Africa

KDAD Ahmed: Greetings Andrea!

JACOB FINTAN SHEHU 2: Hi, I am joining from Nigeria

KDAD Ahmed: Hi Ryan, thank you so much for joining us today.

KDAD Ahmed: Hi Jacob, glad you could join us from Nigeria

Barakat Mahmoud: Hello, Barakat Mahmoud USAID/BFS (Washington DC)

Agrilinks (Carla): Hi Barakat! Great to see you here!

KDAD Ahmed: Hi Barakat!

Barakat Mahmoud: Thanks, Carla! :)

Stefan Jirka: hi everyone, Stefan Jirka with One Acre Fund joining from the US.

KDAD Ahmed: Thank you for joining us Stefan!

Kevin Fath (USAID/BFS/MPI): Good morning/afternoon/evening, everyone!

Akigbade Oladele: Hello to everyone, my name is Akin Oladele. Joining from Nigeria West Africa

Barakat Mahmoud: Hi Adam; Great Job!

Agrilinks (Carla): Folks - welcome to you all! We have a great international audience today - please take a moment to tell us where you are joining us from, what organization you are with and do fill out the polls! We use these to inform our speakers and our future webinars! We will get started in just a few minutes.

KDAD Ahmed: Hi Kevin! Glad you could join us today.

Agrilinks (Carla): Good morning Akigbade! Welcome from Nigeria!!

Akigbade Oladele: Thanks @Carla

Agustin Escobar: Thanks Carla

Kate Selengia: Hi everyone, I'm joining from the US and work for the Hanns R Neumann Foundation.
Glad to join!

Jenny Melo: Good morning everyone, Joining from Medellin, Colombia. I work for INNOVE, a Think
and do Tank focused on sustainability. Inclusive business is one of our hot topics.

JACOB FINTAN SHEHU 2: Hi Carla, I am joining from MAUTech, Nigeria

Agrilinks (Carla): Hi Kate! welcome to you !

Agrilinks (Carla): Hello Jenny from Medellin!

KDAD Ahmed: Hi Jenny, thank you for joining us today!

Agrilinks (Carla): Hi Jacob, thank yuo for joining us today!

JACOB FINTAN SHEHU 2: Thanks @ carla

AV Tech: We'll be starting shortly everyone

Azadeh Ardakani: Good morning everyone, I am joining from Canada. I am organizing a conference on
Sustainable Agriculture for Innovation Forum in Washing DC this Spring.

KDAD Ahmed: Hi Azadeh!

AV Tech: A big THANK YOU to Laurence joining us live from Uganda!

Azadeh Ardakani: Hello

AV Tech: To present

Agrilinks (Carla): We will be getting started shortly folks - please fill out the polls we will get started shortly!!

Kari Foley: Hi All-- This is Kari joining from Land O'Lakes International Development in MN

Eric Leong Son: will we be able tp get the presentation later on? tx, Eric (Africa Value Consulting)

Agrilinks (Carla): Hello Azadeh! Welcome to you from Canada! Thank you for sharing the details of your
conference! Feel free to share a link if you have one!

Bunmi Olatunde: Okay. Thank you. I'm Bunmi from New Nigeria Foundation, Nigeria

Agrilinks (Carla): Hi Kari! welcome from LOL!

Torsten Mandal: Hi I am Torsten Mandal. freelance agronomist + agroforester + World Action Fund coordinator for Environment and Agriculture

Agrilinks (Carla): @Eric - yes, you can download the presentation now on the Agrilinks website - <https://agrilinks.org/event/private-sector-smallholder-adaptation-what-we-know>

Eric Leong Son: tx a mil :)

KDAD Ahmed: Hi Eric, Yes, we will be sharing a recording of this webinar shortly after the webinar takes place.

Julie MacCartee: Hi everyone! I'll be facilitating today. I'm really excited to have such a large and diverse webinar audience. Thanks for introducing yourselves!

Agrilinks (Carla): Hello Torsten - welcome to you!

Julie MacCartee: We'll get started in just a minute

Carrie Hubbell Melgarejo: with PATH's MQSUN+ project in Washington, DC

Lorenz Wild: Hello from Jordan... soon Solomon Islands

Agrilinks (Carla): Hi Carrie, welcome to you. What project is that?

Albert Martey: hello everyone

Amanda Fernandez: Greetings from Palladium offices in Bogota

Agrilinks (Carla): Hello Lorenz and Albert! Welome to you both!

Agrilinks (Carla): Bien venida Amanda!

Albert Martey: Thanks Carla

Cristina Manfre: Cristina Manfre from Cultural Practice

Torsten Mandal: Thanks, Carla, I developed methods making it easier and cheaper for farmers to grow better inputs so they can intensify without too much debt.

Agrilinks (Carla): Please take a moment to fill out the polls we are just about to get started

Una Murray: Hello from NUI Galway, Ireland

Sarah Smith: Sarah from Kellogg in Michigan

Agrilinks (Carla): Also you can download the presenation on the Agrilinks website: <https://agrilinks.org/event/private-sector-smallholder-adaptation-what-we-know>

Manuel Kiewisch: Good morning from New York City

Agrilinks (Carla): Hi Sarah - welcome to you from Michigan

Agrilinks (Carla): Hi Una! Good afternoon!

Agrilinks (Carla): Hi Manuel!

Vincent Fautrel: Hello, Did you start? I can only hear background music...

Karyn Tabor 2: Karyn Tabor from Conservation International in Arlington, Virginia, US

Agrilinks (Carla): We are getting started NOW

Vincent Fautrel: ok thanks

Carrie Hubbell Melgarejo: MQSUN+ provides on-demand technical assistance to the SUN Movement and to DFID

Agrilinks (Carla): Hi Karyn! Welcome to you from Conservation Intl!

Emily Romero: Hello everyone, Emily from Grameen Foundation in DC

Agrilinks (Carla): Thank you for letting us know Carrie! That is helpful.

Agrilinks (Carla): Hi Emily - welcome!

Amanda Fernandez: Just lost audio

Denise Wachholz: i cannot hear anything

Garifallia Kasamias: Hello, this is Garifallia from The Hunger Project in DC

Josue Lopez: ok now

Denise Wachholz: ok

Jessica Chalmers: Good morning / afternoon! This is Jessica Chalmers from the Sustainable Agriculture Network (SAN)

Agrilinks (Carla): Hi Garifallia! Welcome from the Hunger Project!

Agrilinks (Carla): Hi Jessica! Great to have you with us today!

Floortje Jacobs: Hello everyone, this is Floortje from SNV Netherlands Development Organization

Russ Webster: Good morning!

Agrilinks (Carla): Hello Russ!

Agrilinks (Carla): Welcome Floortje!! Thank you for joining us today, wonderful to have you!!

Jerry Brown: Good morning! This is Jerry Brown

AV Tech: Thanks to all for logging on; we're looking forward to a jam-packed webinar today!

Elly Kaganzi: Hi ALL, this is Elly Kaganzi from CARE USA

Agrilinks (Carla): Hello Jerry, Good morning to you! we are just getting started!

Agrilinks (Carla): Hi Elly! Welcome to you!

AV Tech: If you're calling in, please mute your phone

Pauline Simmons: Good morning. This is Pauline Simmons from the Foreign Ag. Service, USDA.

Agrilinks (Carla): Great to see CARE joining us today!

Apurba Kumar Datta: this is Apurba from angladesh working with ACIDI?VOCA for FtF Project

Agrilinks (Carla): Hello Pauline!

Agrilinks (Carla): Hi Apurba - welcome from ACIDI/VOCA!

JACOB FINTAN SHEHU 2: Hi Carla, the audio keeps re-echoing

Agrilinks (Carla): Hm. I will ping out AV Tech - Thanks!

AV Tech: If you're joining from a remote area or region and miss any of the webinar, don't worry, it's all being recorded and we will share out resources following the event

Agrilinks (Carla): All resrouces will be shared on the Agrilinks webpage: <https://agrilinks.org/event/private-sector-smallholder-adaptation-what-we-know>. You will receive the post-event resource email once all the resources are uplaoded within one week of the webinar today.

Oluwatomiisin Olakanmi : Hi everyone, Tomiisin from Abundant Hope for Women Welfare Foundation in Nigeria

Agrilinks (Carla): Tomiisin - welcome to you! we are so happy you could join us today!

AV Tech: We've been working with Laurence and her team -- there is limited connectivity at their office but we're hoping it all works out and we can hear her presentation in her own voice!

Daniel Kangogo: Daniel PhD student in Wageningen UR my interest largely is on the topic on resilience of agrifood chains in Kenya

Agrilinks (Carla): Hello Daniel, great to have you today.

Jessica Dittmar: Could Mark speak a bit louder or can we increase the system volume somehow?

Julie MacCartee: All, we are moving the mic a bit closer to Mark - is that better?

Kate Selengia: Much better!

Jessica Dittmar: Yes!

Jessica Dittmar: Thank you!

Julie MacCartee: Great, thanks for letting us know

KATE FEHLENBERG: BAA Broad Agency Announcement-- is this active? is funding available? or is this done?

Olalekan Paul Akande: Hello all

AV Tech 2: We are tracking questions and will come back to them during QA, so please enter them as you'd like

Julie MacCartee: Kate - this particular BAA is closed

Chiranjibi Rijal: How could we encourage to private engagement in the the context of unrest situation to provide humanitarian response?

Agrilinks (Carla): Hello Olalekan! Welcome to you!

Agrilinks (Carla): Thank you Chiranjibi for your question! We will refer to it during the Q&A after the presentation

AV Tech 2: If you want to see the full slide, click on the "4 arrow" icon at the top of the presentation pod

Curt Reintsma (USAID): Hi. Kate F. No, unfortunately, this particular BAA is now closed.

Agrilinks (Carla): We value your questions - please be sure to ask your questions here in the chat - we will keep track of them and will get to as many as possible during the Q&A portion of the webinar.

AV Tech 2: If you call in, please make sure to mute your phone. Thanks.

Russ Webster: Mark: has this model helped private enterprises/investors better understand risks, and have they been generally receptive?

Matthew Oguche: Hi my Name is Matthew Oguche from Nigeria, I work with Mercy Corps Nigeria and I am the Youth-Ag Delegate from Nigeria

Stephanie Daniels: Russ - we will share the feedback to date from companies shortly.

Russ Webster: Thx.

AV Tech 2: For those joining late -- Mark Lundy is the first presenter ...

Ghulam Ali: hello all this is ghulam al

Russ Webster: Perfect!

Ghulam Ali: ali

Matthew Oguche: Hi My name is Matthew Oguche, I work with Mercy Corps Nigeria and I am a Youth-Ag Summit delegate from Nigeria

Albert Martey: Interesting model. What have been the challenges of working with the public sector with respect to the model and has the model been able to help private organizations deal with these identified risks effectively?

Olalekan Paul Akande: I'm from the Institute of Export Operations & Management (IEOM), Nigeria

Agrilinks (Carla): Welcome to you Matthew! Thank you for joining us this afternoon!

Agrilinks (Carla): Thank you for sharing Olalekan!

Agrilinks (Carla): Please feel free to ask your questions right here in the chat! We will put them aside and try to get to as many as possible after the presentation. If you want to download the presentation, please follow this link to the Agrilinks event page: <https://agrilinks.org/event/private-sector-smallholder-adaptation-what-we-know>

Matthew Oguche: My Signal is very poor, can I get the recordings from this webinar???

Agrilinks (Carla): Yes, the recordings will be made available one week from today. They will be on the webpage I shared above. You will receive an email once the recording is made available.

Casey Harrison: Greetings, had a little trouble with Adobe, but happy to be listening in now. Casey Harrison from Nuru International, Agriculture Program Strategic Advisor in Kenya, Ethiopia and Nigeria

Fakunle John AREMU: Hello. I'm AREMU Fakunle John from John Kufuor Foundation, Nigeria. I work as Policy Advocate for smallholder farmers

Eric Leong Son: Wel done! Stephanie! so well said! E

AV Tech 2: Thanks for checking it out Casey. You'll also receive an email with a link to the full recording and other resources

Agrilinks (Carla): Hi Casey! Great you are able to join. the presentation ppt and recordings will all be made available on Agrilinks within a week from today. You will receive an email notifying you when they are ready. Here is the link: <https://agrilinks.org/event/private-sector-smallholder-adaptation-what-we-know>

Torsten Mandal: Low-cost. no-regret, multipurpose solutions are needed too and I developed better agroforestry and soil and water conservation solutions.

Torsten Mandal: http://www.danishwaterforum.dk/activities/Researchers%C2%B4_Day_Climate_Change_2010/Presentations/Torsten%20Mandal%20Climate%20hedges%20Presentation.pdf

Agrilinks (Carla): Please let us know if you have any questions for the presenters! Thank you for your input and for your feedback!

Albert Martey: Well done Stephanie. As you recommend long term funding of climate programme, would you also agree with the idea that this long term funded programmes should be a collaboration between governments and private companies?

Daniel Kangogo: Question: following the presentation, does it not make more sense to dive further into resilience as opposed to adaptation?

Matthew Bare: Is there a published report from this research?

Stephanie Daniels: Mathew - various materials have been published through CIAT and IITA, we can share the links following the webinar.

Matthew Bare: Thanks Stephanie!

Torsten Mandal: No cocoa is grown in northern Ghana, the challenge is the northern part of southern Ghana as the map confirms. Better agroforestry methods can help too.

Stephanie Daniels: Torsten - yes! in the BAA for Climate Smart Cocoa, ACIDI-VOCA is conducting a value chain study for agroforestry models. It's a critical approach and needs both private and public support to be viable for farmers

Amanda Fernandez: Ghana as a case is a bit unique given that in most other countries, the public sector is far less involved in the cocoa industry, and cocoa is more of a forgotten crop.

AV Tech 2: To expand a slide, click the "4 arrows" icon at the top right of the presentation pod

Ghulam Ali: how to access LINK authored by Mark?

Agrilinks (Carla): @ Ghulam, the links are provided during the Q&A

Michael Friedmann: Hi could only join in now. am in Kenya in another meeting. apologies

Manuel Kiewisch: Please check if cocoa is grown at all in Northern Ghana--might need a correction.

Shachi Sharma: Yes

Eric Leong Son: yes

James Harrington: Yee

Teresa Borelli: yes

Adeniyi Adegoke: yes

Patricia Toledo: yes we hear

Carrie Hubbell Melgarejo: Best sound so far :)

Malini Tolat: diversification of crops for farmers would support transformation but also improved adaptation as farmers are able to be more resilient overall

Ghulam Ali: thanks. ow to bring in the private sector where few private players are active in the supply or value chain?

Agrilinks (Carla): No problem Michael - glad you could join us. We are well into the presentation but you will be able to access all the resources (recordings, presentation, etc) within one week . we will ping you via email when the resources are available. This link will take you to the event page where all the resources will be posted: <https://agrilinks.org/event/private-sector-smallholder-adaptation-what-we-know>

Shachi Sharma: What if we were to split a cocoa farms into three equal parts, increase yield on two parts by 50% while helping the farmer to replant the old trees in the third part.

Jenny Melo: Access to LINK Methodology <http://ciat.cgiar.org/publications/publication-details/?handle1=10568&handle2=49606>

Shachi Sharma: 50% yield increase delivery is possible with better technology

Ghulam Ali: thanks

Albert Martey: Crop diversification is good but then much focus should also be on diversification into non-land income generating activities

Torsten Mandal: Thanks Stephanie, I worked in Ghana, advised on cocoa and published on agroforestry in Africa, but they will probably not find what I contributed to writing on cocoa.

Agrilinks (Carla): Thank you for your questions! Please feel free to ask any questions here in the chat and we will ask the presenters during the Q&A following the presentation!

Michael Friedmann 2: any optional cultivars that could be better adapted to projected climate? or quality would be very different?

Albert Martey: @Torsten Mandal... at least some of us still recognise your work and the good stuff you wrote about

KATE FEHLENBERG: SOMEONE PLS MUTE -

Malini Tolat: there are resource constraints but also cash flow mis-matches that limit farmer's ability to make the appropriate investments at the right time.

Shachi Sharma: agree, we need a holistic approach

Torsten Mandal: I developed methods in western Kenya and northern Uganda ideal for reducing soil fertility problems in coffee areas in Uganda. Experts in Uganda liked them but they are not implemented.

Stephanie Daniels: Manuel - we don't have sites in No Ghana but do in Brong Ahafo, parts of which show in the Transition zone

Torsten Mandal: ...It is based on making direct seeding of nitrogen fixing, soil and water conserving multipurposed hedges easy and reliable, and can be combined with recycling of wood ash and sometimes fertilizers etc.

Cristina Manfre: Can you speak to any examples where these partnerships have been successful in addressing the differential needs of men and women farmers in responding to climate change?

JACOB FINTAN SHEHU 2: Is there any report on M&E toolkit on climate resilience?

Julie MacCartee: "We need to move from best practice to affordable practice." -Does this resonate with you?

chris claes: Laurence, it would be nice to exchange with the VECO coffee programs in Kivu and Ituri in DR Congo <https://www.veco-ngo.org/en/news/kawa-kabuya-again-winner-taste-harvest-competition>

Amanda Fernandez: Who provides the extension and monitoring then in Sironko? Just Olam?

Stephanie Daniels: The M&E toolkit on climate resilience is in draft form, under review. We will have this published in Q4 2017.

AV Tech 2: Keep those question coming!

Manuel Kiewisch: @Stephanie; Thanks, that sounds better ;)

Michael Friedmann 2: are we still in first slide?

Denise Wachholz: is it intended to not change the slide?

Denise Wachholz: oh sorry

Torsten Mandal: The fashion of mono-crop value chains is part of the problems, including trees and agroforestry can be essential for farmers surviving floods and droughts. Still, value chain adaptation can also help.

Russ Webster: Has the team working on this effort had success linking local businesses (processors, etc.) with larger businesses (urban, or export?).

vicki walker: What safeguards do you have to prevent hazardous child labor i small scale agriculture and what training tools are used for awareness raising about risks of CL? Is this included inthe diagnostic

Juan Rueda: Laurence, can you share examples of the small packages created for farmers? I think this could be very valuable as most of the time private sector is trying to push GAP as if farmers could afford it, or if it was their priority

Amanda Fernandez: Rather than partner with one catalyst to provide extension, in our Peru Cocoa Alliance project, we join together multiple companies to provide extension services collectively via schools of excellence in key corridors. We also have financial sector partners participate in the schools of excellence to provide access to finance on the spot.

Torsten Mandal: More droughts can be expected in East Africa with less reliable winds from the Indian Ocean due to increased El Niño like variation. More floods can come too.

Torsten Mandal: Northern Uganda should not be forgotten despite few cash crops.

Agrilinks (Carla): Thank you for your comments and engagement! We are wrapping up the webinar and will get to your questions momentarily - please continue to engage with each other and ask questions here in the chat! Thank you for your participation!

Cathy Phiri: Is it possible to download the presentation, thanks.

Una Murray: Child Labour in Agriculture tools we prepared and tested at FAO available at: <http://www.fao.org/sustainable-food-value-chains/training-and-learning-center/details-materials/en/c/274782/>

Agrilinks (Carla): Presentation can be downloaded: <https://agrilinks.org/event/private-sector-smallholder-adaptation-what-we-know>

Agrilinks (Carla): Thank you for sharing Una!

Cathy Phiri: Thanks Carla

Stefan Jirka: which of the lessons/approaches are transferable to common smallholder crops like maize, beans, etc. that aren't typically part of global supply chains? The public sector engagement pieces?

Jerry Brown: The types of interventions along the value chain are impressive and certainly is a great improvement of how the private sector, local farmer support services, research and farmer organizations work together. Question: how are the interventions along the value chains coordinated to allow the value chain participants to better receive the interventions?

Bilal Bawany: Hi, what was the timeline for the projections for climate change adaptation for the Ghana case study

Agrilinks (Carla): Great, thanks Stefan and Bilal! We will try to get to all the questions.

Bilal Bawany: Thanks!

vicki walker: ? Glad to see the reference to the FAO training on child labor prevention in family and small scale agriculture, an excellent tool.

Una Murray: From ILO Child Labour in Cocoa <http://www.ilo.org/ipecinfo/product/viewProduct.do?productId=6446>

Ryan Roberge: Is it possible to obtain a copy of this presentation?

Stephanie Daniels: Bilal - the Ghana study can be shared after the call, however the costs of inaction work still needs to be shared at national level with COCOBOD.

Ghulam Ali: is there any material on enterprise development for micro and small enterprises?

Torsten Mandal: Like East Africa, climate change in cocoa areas of Ghana is also complicated by reliance on sea wind direction important for rains.

Agrilinks Ahmed: Hi Ryan, you can download the presentation from this link <https://agrilinks.org/event/private-sector-smallholder-adaptation-what-we-know>

Jessica Mullan: Great Child Labor in Cocoa resources--thanks Una!

Torsten Mandal: Thank to the presenters, too

Agrilinks Ahmed: You can also download the presentation at the left side of the screen.

Agrilinks (Carla): Ryan: the presentation is available in the file download to the left of the screen. Please also take a look at some links shared by the presenters. Also, all resources will be available within one week on the Agrilinks website: <https://agrilinks.org/event/private-sector-smallholder-adaptation-what-we-know>

Shenila Parekh: what are the thoughts on income generation through carbon offsets for small enterprises and which could become an incentive for private sector

Agrilinks (Carla): Thank you for your question Shenila!

Benjamin Mudiwa: From your experiences working with smallholder farmers, what has been the uptake of record keeping by farmers and how was this perceived by the private sector?

Ana Maria Loboguerrero: How do you plan to take advantage of the fact that you are working in several regions of the world? Is there an strategy for cross-learning around different regions?

Ryan Roberge: Thank you, Carla

Agrilinks (Carla): Thank you Benjamin and Ana Maria!

Fernanda Lopez : Can you please talk a bit more on the coop assessment tool that was mentioned earlier? I think Stephanie or Mark mentioned this was under development but it would be interesting to find a bit more about it. Thanks!

Agrilinks (Carla): Thank you Fernanda!

Ana Maria Loboguerrero: If one of the main challenges is adoption because of lack of resources, could the private sector (financial sector) play a role in this (maybe through microcredits)?

Agrilinks (Carla): Thank you for your continued participation all! We are going to continue answering questions until 11: 00 AM EDT. You will receive an email next week letting you know when the recordings and transcripts are ready for download to the Agrilinks event web page: <https://agrilinks.org/event/private-sector-smallholder-adaptation-what-we-know>

Agrilinks (Carla): Thank you Ana Maria!

Kevin Fath (USAID/BFS/MPI): My assumption is Reputational Risk is more relevant to companies in the coffee and cocoa sectors than perhaps firms engaged in the trade and processing of cereal crops. If that is the case, what are the implications for how you engage those firms?

Juan Rueda: Thanks Laurence

Torsten Mandal: The official roasion guidelines cause more land slides in Eatern Uganda as documenteed by a research publication. See my link above for alternatives we developed in western Kenya.

Christopher Wunderlich: Thanks Mark, Stephanie and everyone! Excellent work. I am doing some work with the FAO on incentives (focusing on private sector investment to promote environmental services and adoption of sustainable practices). I can see lots of synergies with this work and would be interested in discussing with you all. Participation in the global conference could also be very interesting. Thanks!

Agrilinks (Carla): The webinar presentation PPT is available for download to the left of your screen for those that want to access it.

Torsten Mandal: roasion->erosion control

Jenny Melo: Thanks!

KATE FEHLENBERG: Informal markets and networks need more attention: our surveys in East Africa show up to 80% of farmers-- esp females-- do NOT use formal traders or input suppliers.

JACOB FINTAN SHEHU: what is the implication of moving from best practice to affordable practice in the Sironso project on long term profitability?

Amanda Fernandez: Lost audio again

Russ Webster: Audio is out.

Albert Martey: audio is off

Josue Lopez: Julie, are you there?

Torsten Mandal: I am interested in collaboration, and so are organisations I collaborate with in eg in Uganda and Ghana - torstenmandalATgmailDOTcom

Caroline Glowka: audio is gone

Ana Maria Loboguerrero: Audio is gone

Jenny Melo: @Kate There is a report from 2018, exploring the role of informal markets. It was authored by Bill Vorley

Shenila Parekh 2: no audio

Pauline Simmons: The audio is off.

Julie MacCartee: ALL- thanks for letting us know, we are working to get it back

Ghulam Ali: can you please this report - @Kate There is a report from 2018, exploring the role of informal markets. It was authored by Bill Vorley

Agrilinks (Carla): Folks is there any audio?

Caroline Glowka: no

AV Tech 2: Working on it

Ghulam Ali: no audio

Michael Friedmann: Laurence, thanks agreed. informal markets also include bartering, and many food crops are very low value, so hard to attract private sector.

Agrilinks (Carla): we are working on it.

JACOB FINTAN SHEHU: no audio

Olalekan Paul Akande: What is the effects of moving from best practices to affordable practices on quality of products?

Agrilinks (Carla): Give us a moment folks!

Bunmi Olatunde: No audio yet

Frank Smith: I'm afraid I can't hear anything!

Stefan Jirka: thanks Laurence!

Agrilinks (Carla): Folks - while we reconnect to audio, please take a moment to fill out our polls!!

Sean Kelly 3: working now

Agrilinks (Carla): We are currently trying to get reconnected, give us just a moment as we work through this glitch and take a moment to fill out the polls we use to inform future webinars!

Kevin Fath (USAID/BFS/MPI): I assure you all that Mark was providing an excellent answer while the audio was out ;)

Agrilinks (Carla): Great - Thank you Sean!

Bunmi Olatunde: Thank you. i can hear you now.

Stephanie Daniels: Thanks Chris (Wunderlich) - we would appreciate learning about the FAO work!

Pierre Rosseau: I fully agree with Laurence Jassogne to use M&E as a tool for developing recommendations. Need to make sure it is done right. Collected data need to be representative, reliable and accurate that will lead to recommendations that are technically feasible, economically viable and socially acceptable. Don't you think USAID needs a special M&E Innovation lab to make sure it is done right using proper statistical tools?

Josue Lopez: Does anyone is actually working with smallholders cooperatives?

Agrilinks (Carla): Thank you Pierre!

Stephanie Daniels: Josue - many of our organizations and certainly the majority of companies who are direct service providers are working with smallholder coops.

Russ Webster: Thanks AgriLinks for another great webinar!

Julie MacCartee: Thanks Russ!

Curt Reintsma (USAID): Josue, yes, Root Capital and others work directly with smallholder cooperatives

Agrilinks (Carla): We are trying to get reconnected thank you for your patience and please take a moment to fill out the polls

Agrilinks (Carla): And we are Back!

Pauline Simmons: Thanks for fixing the audio.

Stephanie Daniels: Pierre - agreed, as well as a need for better learning exchange using results of impact assessments with private and public sector actors (beyond M&E professionals)

Agrilinks (Carla): Our pleasure, Pauline!

Ana Maria Loboguerrero: Thank you very much Mark, great work!

Amanda Fernandez: yes can hear

Josue Lopez: Thanks Stephanie, probably sharing those positive experiences on cooperatives would be great in the future!

Agrilinks (Carla): For anyone that did not have an opportunity to download the presentation, feel free to head to the Agrilinks event page: <https://agrilinks.org/event/private-sector-smallholder-adaptation-what-we-know>. Other links shared included: <http://www.arcgis.com/apps/MapJournal/index.html?appid=eb683a0093974045b6d7c1b8fa7750fd> and <https://csa.guide/>

AV Tech 2: Hmmm, this is a new one

Stephanie Daniels: Josue: agreed. Any suggestions of platforms in your regions to do that would be welcome. Root Capital in particular is focused on getting good analytics to coops.

Agrilinks (Carla): Thank you for your continued participation Everyone! As long as we hve audio we plan on continuing for the next few minutes until 11: 00 am

Andrea Bohn: Please share the report on joint vs. seperate decision making at household level

Bilal Bawany: Yes, please do. Very interesting

Olusegun Mayungbe: The presentation linkl says page not found

Andrea Bohn: Here are some tips on how to make training more gender responsive: <http://ingenaes.illinois.edu/ifta/>

Agrilinks (Carla): <https://agrilinks.org/event/private-sector-smallholder-adaptation-what-we-know>

Julie MacCartee: We love INGENAES resources - thanks Andrea!

Agrilinks (Carla): Try that link Olusegun

Olusegun Mayungbe: @carla its working now

Una Murray: There are quite a lot of resources on gender and value chains... that might be useful e.g. Agri-ProFocus https://agriprofocus.com/upload/ToolkitENGGender_in_Value_ChainsJan2014compressed1415203230.pdf

AV Tech 2: Thanks for your patience as we addressed the audio issue. We're starting to wrap up, so please fill out the polls!

Agrilinks (Carla): Thank yu all for sharing the resources - they are greatly appreciated!

Agrilinks (Carla): Great, thank you for letting me know, Olusegun!

Agrilinks (Carla): Folks - before we wrap up - please take a moment to fill out the end polls!

Bunmi Olatunde: Please provide more information on strategies for making business case for private sector participation.

Pauline Simmons: Thanks for a great seminar.

Ghulam Ali: thank you very much!

Una Murray: Thanks for webinar! great presentations

Kristin Rosenow: Excellent work! Thank you!

USAID Agrilinks 11: Thanks Everyone!

Agrilinks (Carla): Thank you All for joining us today and for sticking with us through the audio hiccup!! We very much enjoyed your participation today and hope you have a great morning, afternoon or evening! You will receive an email next week notifying you that the post-event resources have been posted. Thanks again!!

Bunmi Olatunde: Thank you

Julie MacCartee: Thank you!!

Fernanda Lopez : thank you!

Eric Leong Son: thanks a mil all!! E

Olalekan Paul Akande: Thanks a lot

Agrilinks (Carla): Thanks for joining us!

Daniel Kangogo: thank you

chris claes: Thank you very much, great presentations and insights

Julie MacCartee: We appreciate your attendance and your feedback

Ivonne Acosta: thanks a lot, great webminar!

Daniel Kangogo: Can we have the topic on resilience in agrifood supply chains in the next webinar

Agrilinks (Carla): Presentation is available: <https://agrilinks.org/event/private-sector-smallholder-adaptation-what-we-know>

Agrilinks (Carla): @Daniel - we will do our best!

Agrilinks (Carla): Thanks Ivonne!

Albert Martey: Thanks very much. It has been a great session

Agrilinks (Carla): Great- cheers!

AV Tech 2: Thanks again all!

AV Tech 2: We're going to close the room now. You'll receive an email follow up with links to an archived recording and other resources.

AV Tech 2: We look forward to seeing you again online at the next Agrilinks webinar!

Aanand Kumar 2: HI Can you

