

EVENT NAME

The Use of Smart Subsidy in Impact-Linked Agricultural Finance

EVENT DATE: THURSDAY, 27 JANUARY 2022

EVENT CHAT

[2022-01-27 09:32:44] [Dr. Osagie C. Aimuwu] Hello, Dr. Osagie, USAID/Zimbabwe

[2022-01-27 09:32:50] [Ard Schakel] Hi there, Ard Schakel here (DIBcoop, NL-Rwanda).

[2022-01-27 09:32:58] [Hans Muzoora] <https://agrilinks.org/post/january-agricultural-finance-month>

[2022-01-27 09:33:04] [Brittany J. Lowery] Hi I am Brittany Lowery Graduate student at Oklahoma State University

[2022-01-27 09:33:09] [Sina Yun] Good evening from Cambodia. My name is SINA. I am working for Food the the Hungry in Cambodia

[2022-01-27 09:33:13] [Muhammad Riaz] Muhammad Riaz, consultant at the World Bank, Pakistan

[2022-01-27 09:33:42] [Million Gebreyes] Hello everyone, I am Million Gebreyes from International Livestock Research Insisute, Addis Ababa

[2022-01-27 09:34:01] [Juan Suarez] Hi, Juan Suarez, coordinator of the AfriCultuReS Food Security project www.africultures.eu

[2022-01-27 09:34:09] [Dick Tinsley] Greeting from snowy Colorado

[2022-01-27 09:34:16] [Bithika Das Hazra] Hello, Bithika Das Hazra , enabling environment specialist, Bangladesh Horticulture Activity, Bangladesh

[2022-01-27 09:34:22] [KCMishra] Hil am KCMishra a social entrepreneur working with farmers in India and Africa

[2022-01-27 09:34:22] [Katie Garcia] Katie Garcia, USAID PSE Hub, Washington, DC

[2022-01-27 09:34:25] [Suwilanji Sinyangwe] Hai everyone, i am Suwilanji Sinyangwe, from Fanrpan, Zambia.

[2022-01-27 09:34:27] [Sigrid Meijer] Hi everyone, this is Sigrid Meijer, Netherlands Embassy in Benin

[2022-01-27 09:34:45] [konanani liphadzi] Hello from Pretoria, South Africa. I am Konanani Liphadzi, Founder & Director of Dzima Agri.

[2022-01-27 09:34:59] [Hans Muzoora] <https://aceliafrica.org/>

[2022-01-27 09:35:08] [Brian Milder] Brian Milder, Aceli Africa / Council on Smallholder Agricultural Finance

[2022-01-27 09:35:09] [Arndt Brodkorb] Hi Arndt Brodkorb from Munich (missio).

[2022-01-27 09:35:29] [Ralf Krueger] Hello, Ralf from ILO, Geneva, Switzerland

[2022-01-27 09:35:38] [Gorleku David Ofoe] hello, David from Ghana, Kumasi, KNUST

[2022-01-27 09:35:43] [Jakir Ahmed] Hi this jakir from Bangladesh

[2022-01-27 09:35:44] [Marc Steen] Hello. I am Marc Steen. I am a USAID/USDA Chief of Party with 25 years of on the ground ag development and investment experience in sub-saharan Africa. I work and live in Abidjan, Cote d'Ivoire at the moment.

[2022-01-27 09:35:48] [Mary Beggs] Hello all. Mary Beggs from Tetra Tech here. Looking forward to this important conversation!

[2022-01-27 09:35:54] [Morongwa Marutha] Hi everyone, I am Morongwa Marutha from Cenfri, the Centre for Financial Regulation and Inclusion

[2022-01-27 09:35:56] [Martin Liywalii] Hello! My name is Martin M. Liywalii, AGRA Consultant, Ministry of Agriculture, Zambia.

[2022-01-27 09:36:00] [Tracey Duffey] Hi everyone, Tracey Duffey from ofi (Olam Food Ingredients)

[2022-01-27 09:36:24] [Morongwa Marutha] Hi everyone, I am Morongwa Marutha from Cenfri, the Centre for Financial Regulation and Inclusion South Africa

[2022-01-27 09:36:41] [Madeleine Batlas] Greetings everyone, Maddie Batlas from Land O'Lakes Venture37, Washington, DC.

[2022-01-27 09:36:55] [John Jobba Carlos] Hell, John Jobba Carlos, Food Security and Livelihood supervisor, Maiduguri Nigeria

[2022-01-27 09:37:42] [Ekanath Khatiwada] Good morning /afternoon, Ekanath Khatiwada, Policy and Regulatory Advisor from WE4F S/SEA Regional Innovation Hub

[2022-01-27 09:38:26] [Nyarunda Ondieki] Hi everyone, am Nyarunda, Mosocho Community Foundation Kenya

[2022-01-27 09:38:50] [Eline] Hi everyone, Eline Reintjes from policy team at FAIRR, an investor network focused on sustainable food systems

[2022-01-27 09:39:01] [Hedwig Siewertsen] Good day. Hedwig Siewertsen Inclusive finance for Alliance for Greener revolution in Africa (AGRA)

[2022-01-27 09:39:32] [Mark Gibson] Hello to all from Mark Gibson, International Sustainable Agriculture Lead, RSK group - an engineering, environmental and technical services provider (<https://rskgroup.com/>).

[2022-01-27 09:39:44] [keith polo] Hello All. Keith Polo from Missio Invest.

[2022-01-27 09:40:40] [Philemon Ayihonsou] Good evening everyone. Philemon Ayihonsou from Benin, west africa. Research associate | Management of Agricultural innovations Msc, Graduate student.

[2022-01-27 09:41:04] [Daniel Oros] Hello everyone. Daniel Oros from USAID/RFS/TS/WSSH in Washington, DC.

[2022-01-27 09:41:16] [Bill Mays] Greetings! Bill Mays, former COP and Senior Advisor in Eastern Europe & Central Asia with Cardno International Development.

[2022-01-27 09:41:51] [John Scicchitano] Representing www.PangeaAfrica.com, a private provider of business advisory services to West African agriSMEs, currently focusing on Ghana, Senegal, and Sierra Leone.

[2022-01-27 09:41:56] [Dr. Kakha NADIRADZE] Hello, Greetings from Tbilisi, Georgia

[2022-01-27 09:42:13] [Felix Atamba] Greetings all! Felix Atamba, Nairobi Kenya

[2022-01-27 09:42:51] [Debebe Gashawbeza] Hello everyone! I am Debebe Gashawbeza from ቤህጻን (Ethiopia), Hawassa.

[2022-01-27 09:43:06] [Abrefa Danquah Jones] Hello everyone, greetings from Ghana.

[2022-01-27 09:43:15] [Lauren Burnhill] Greetings all. Lauren Burnhill, OPV - working with CDC on TA., research and events to help financial institutions bring gender and climate intentionality into their credit & service offerings. We're currently working on a 2X Green Agriculture research & event project for CDC investee banks and NBFIs in Francophone Africa. Would love to connect with any of you who find that of interest :-)

[2022-01-27 09:44:23] [Moses Sibongo] Hello Greetings from Zambia

[2022-01-27 09:44:49] [Calvince Onyuka] hello? am Calvince Onyuka, Cereal Growers Association (member based farmer organization), kenya

[2022-01-27 09:44:53] [Isa Ainemagara] Hello All. I am Ainemagara Isa, working with Heifer International Uganda

[2022-01-27 09:45:13] [Debebe Gashawbeza] The virtual meeting organizers, please share us the presentations and supporting documents.

[2022-01-27 09:45:32] [Francois Nsengiyumva] Hello everyone, Francois NSENGIYUMVA, Chairman of Rwanda Agriculture and Livestocks Chamber

[2022-01-27 09:46:31] [Francois Stepman] @PETER BEEZ: Which "smart" subsidies support best agroecology? Any relevant report from SDC?

[2022-01-27 09:47:33] [Michael Saltz] Hi Francois! Please post your question in the Q&A chat in the bottom right.

[2022-01-27 09:49:01] [Mathe Patrick Patrick] Greetings from Johannesburg, South Africa. Our NPO receives a lot of requests from aspiring small holder farmers for technical assistant. However, we do not have the necessary expertise even though we know that some of their ideas and proposals are ground breaking!

[2022-01-27 09:51:13] [G√§ste] Hi everyone, Franziska Salzer, sector economist, KfW Development Bank

[2022-01-27 09:51:55] [Stephen Kabwe] Hello everyone, Stephen Kabwe, IAPRI, Zambia

[2022-01-27 09:52:32] [Jason Hubbart] Greetings Colleagues. Jason Hubbart, West Virginia, USA.

[2022-01-27 09:53:40] [Debebe Gashawbeza] In my country, Ethiopia, a large number of livestock including camel died due to drought and the herders, specially, pastoralists lost all their asset. How do you think these victims can be supported and is there any livestock insurance system available? How can projects working on improving livestock sectors get involved? Can I have any best experience that can be shared?

[2022-01-27 09:57:56] [Caleb Magambo] Hello everyone. Caleb Magambo from Nairobi Kenya

[2022-01-27 09:59:18] [Tang Simon] Hello all. Tang Simon from Ghana, with Amplio Ghana

[2022-01-27 10:01:27] [John Scicchitano] @Debebe, very interesting question that concerns the intersection of emergency response and private sector engagement. Would be great to hear panelists ideas. When I was with USAID/OFDA, we faced the same issues in West Africa and considered interventions related to provision of animal health services and private manufacture of animal feed

[2022-01-27 10:02:21] [Daniel Gies] Greetings all, Daniel Gies here, working with commercial banks on agricultural financing and product development in Tanzania and Rwanda targeting women and smallholders

[2022-01-27 10:03:37] [Jennifer Fox] Hello All! Jennifer Fox from the Gambia. We are working to create a socially minded agribusiness here including small community-based agriculture and aquaculture projects.

[2022-01-27 10:05:37] [Nicholas Manana] Greetings to everyone. Nicholas Manana from Eswatini working as an agricultural researcher.

[2022-01-27 10:07:18] [Khin Yadanar San] Greeting to all.Yadanar from AFDA (Myanmar) working as a SA to Finance officer.

[2022-01-27 10:09:49] [Wael Fathy ALI El-metwally] Greeting all from Egypt

[2022-01-27 10:10:38] [Benjamin Tchoffo] Greetings to every one. I am Benjamin Tchoffo form Cameroon, the President of Board of Directors of BIOFRUITLEG, z cooperative of farmers producing bio fruits and legumes. Since the problem of small holders farmers or SME is a collateral when they are to apply for financial support. How do you adress this problem in your program.

[2022-01-27 10:10:53] [Hans Muzoora] <https://aceliafrica.org/>

[2022-01-27 10:13:45] [Michael Saltz] Reminder to check out the Ag Finance posts on Agrilinks! You can view them in the sidebar of this post by Songbae: <https://agrilinks.org/post/january-agricultural-finance-month>

[2022-01-27 10:15:48] [Andre Machava] Hello everyone. Andre Machava, working at the National Irrigation Institute in Mozambique. Interested in initiatives and technologies aiming at increasing crop and water productivity.

[2022-01-27 10:17:08] [Jacqueline Bass] Stink seems like a pay for performance contract.

[2022-01-27 10:19:00] [Kiiza Kizito] Hello everyone, Kiiza Kizito working with Catholic Relief Services in a USDA funded Vanilla market system project in Uganda

[2022-01-27 10:21:18] [Bithika Das Hazra] Under Siinc what is the exit strategy on the investors?

[2022-01-27 10:21:56] [Amanda Fernandez] Hello all, Amanda Fernandez, Executive Director of CATALYZE, a USAID-funded initiative to spur expended financing via private financial institutions using smart subsidies in 2 dozen countries and many sectors. In the last six months we have facilitated US \$23M in financing via private entities to 90 firms. Ping me at amanda.fernandez@thepalladiumgroup.com to receive a copy of our latest public report!

[2022-01-27 10:22:06] [Bithika Das Hazra] sorry " Exit strategy of the investors?"

[2022-01-27 10:26:33] [REBECA GLORIA GOMES] In Mozambique cooperatives can't have access to loans from the banks. The banks ask for many process that are not ease to fill

[2022-01-27 10:26:42] [Robert Navin] Please provide full names and contact info for Alexandra and Anouk. Great panel!

[2022-01-27 10:26:46] [Juliet Macdowell] to help de resik investments, SCOPEinsight has - with AGRA and CFI - developed Bankability Metrics

[2022-01-27 10:27:11] [Juliet Macdowell] These metrics have been developed after interviewing over 90 financial lenders

[2022-01-27 10:27:41] [REBECA GLORIA GOMES] Rebeca Gloria Gomes rebecagloria@gmail.com from COOPAMIM Agrarian Cooperative

[2022-01-27 10:27:57] [Juliet Macdowell] and putting our data points (over 200 from over 5000 assessments of agribusinesses) to find out what are the drivers of agribusiness getting loans

[2022-01-27 10:28:43] [Juliet Macdowell] some of the costs of the TA need to be offset as its very expensive for agribusinesses

[2022-01-27 10:29:08] [Olubunmi Moses AGUNREGE] we have farmers cooperative my email

omosesagunrege@gmail.com

[2022-01-27 10:29:08] [Juliet Macdowell] we work with BDS providers who do this TA and only very large agribusinesses can afford it

[2022-01-27 10:29:29] [Calvin Miller] Why only talk of first loss guarantees -when to consider first loss vs shared loss types of guarantees?

[2022-01-27 10:31:35] [Marc Steen] Well, the drivers license example is not very appropriate for small holder farmers that need to choose between paying the food for their family or the childrens→ school fees as compared to TA. Paying for TA is only possible for those farmers that have some financial resources and that can take the risk to invest it in TA.

[2022-01-27 10:33:11] [George Florin Staicu] Hello everybody,

Greetings from Bucharest, Romania!

My thanks and congratulations to the organizers and speakers of this interesting and insightful webinar!

George Florin Staicu

[2022-01-27 10:35:52] [Robert Navin] Pls comment on evolution of Banco Sol (Bolivian microfinance bank), experience of ACCION, ACDI-VOCA (coop development), and FINCA?

[2022-01-27 10:36:35] [John Scicchitano] Good chat on TA/BDS. Quality BDS costs money and SMEs need a willingness to pay - which they will not, if they are offered for free. Our solution to BDS is to charge with success fee, that is, the SME pays upon access to capital/growth.

[2022-01-27 10:37:58] [George Florin Staicu] George Florin Staicu - Member of the International Finance Corporation - GLC "Directory of Training Professionals"

(<https://www.growlearnconnect.org/micro-app-directory?combine=staicu>)

Signatory of the International Finance Corporation - GLC Principles for Learning

(<https://www.growlearnconnect.org/list-signatories>)

George Florin Staicu LinkedIn profile: <https://www.linkedin.com/in/georgestaicuromaniaconsult>

[2022-01-27 10:41:09] [Nwaonyeukwu Perpetual Nnenna] Greetings Everyone.

Perpetual from Nigeria

[2022-01-27 10:42:00] [Dick Tinsley] Please visit the following website for compromise analysis on the plight of smallholder farmers: <https://smallholderagriculture.agsci.colostate.edu/>

[2022-01-27 10:47:48] [Mary Beggs] Great and practical points on CBA, Peter. Thank you!

[2022-01-27 10:48:27] [John Scicchitano] AMEN to transparency when there is donor funding! Too many projects are not providing such, including USAID agric projects without reporting on DEC.

[2022-01-27 10:50:18] [Dick Tinsley] Thank you for a very interesting webinar

[2022-01-27 10:51:43] [George Florin Staicu] My question: what is (will be) the impact of climate finance risk and of the green finance on agriculture finance both from the perspective of donors and farmers?

[2022-01-27 10:52:54] [Juliet Macdowell] Definitely being able to choose the correct agri AME is essential

[2022-01-27 10:53:43] [Calvince Onyuka] interesting webinar. thanks for panelists

[2022-01-27 10:56:55] [Daniel Oros] Thank you very much. Excellent discussion.

[2022-01-27 10:57:13] [Juliet Macdowell] Great event!

[2022-01-27 10:57:13] [Brittany J. Lowery] Thanks

[2022-01-27 10:57:14] [chris patterson] Super informative, thanks panelists

[2022-01-27 10:57:18] [Nwaonyeukwu Perpetual Nnenna] thank you very much

[2022-01-27 10:57:23] [Caleb Magambo] Thanks

[2022-01-27 10:57:24] [Samuel Thomas Ledermann] Fantastic moderating, Songbae.

[2022-01-27 10:57:25] [Sigrid Meijer] Thank you

[2022-01-27 10:57:33] [George Florin Staicu] Thanks!

[2022-01-27 10:57:37] [Mary Beggs] Thank you everyone.

[2022-01-27 10:57:42] [Jakir Ahmed] thanks!

[2022-01-27 10:57:44] [Dan Norell] Thank you!
